

Trammell Crow Company

FOR IMMEDIATE RELEASE
January 10, 2019

CONTACT: Adam Saphier
President, Central
Operations and Capital
Markets

ASaphier@trammellcrow.com

THOMAS LEE PROMOTED TO PRINCIPAL WITHIN TRAMMELL CROW COMPANY'S CAPITAL MARKETS GROUP

NEW YORK, NY – [Trammell Crow Company \(TCC\)](#) is pleased to announce that [Thomas Lee](#) has been promoted to Principal within the firm's [Capital Markets Group \(CMG\)](#). Formerly a Vice President, he will continue to be responsible for the company-wide coordination on capital raises for new deals, intracompany and external client communication, and sourcing new capital partners.

"In the past year and a half, Tommy has significantly enhanced our CMG platform by increasing field collaboration with the CMG, improving the equity raising process as well as identifying and securing capital relationships throughout the country," said [Adam Saphier](#), President, Central Operations and Capital Markets. "He also serves as the point person on various capital initiatives including understanding and navigating Opportunity Zone opportunities and leading the capital raising effort for acquisition/redevelopment capital. He is a hard worker and strives to achieve the goals of others with humility."

Lee has more than eight years of industry experience, previously working in Barclays Capital's High Yield and Distressed Credit Group and TCC's Houston Business Unit, working on large office developments.

He holds both a master's degree in Real Estate Finance and Development and a bachelor's degree in Finance from Georgetown University. He also plays an active role in the local community, serving as NAIOP New York City Chapter Treasurer, Executive Board Member and on the National Redevelopment Forum.

TCC's centralized Capital Markets Group has a strong roster of strategic partnerships, including 28 institutional equity capital partners consisting of life insurance companies, private real estate equity funds, and investment advisors representing commingled funds and separate accounts. The team also collaborates with many leading debt sources

including multi-national, national, regional and local commercial banks, life insurance companies and investment banks, including more than 30 active lender partnerships.

About Trammell Crow Company

Trammell Crow Company (TCC), founded in 1948, is one of the nation's leading developers and investors in commercial real estate. The Company has developed or acquired 2,700 buildings valued at nearly \$65 billion and over 590 million square feet. As of September 30, 2018, TCC had \$8.8 billion of projects in process and \$3.6 billion in its pipeline.

Trammell Crow Company's teams are dedicated to building value for its clients with professionals in 16 major cities throughout the United States. The company serves users of and investors in office, industrial, retail, healthcare, multi-family residential, through its operating subsidiary High Street Residential and mixed-use projects. For those who occupy real estate, TCC can execute the development or acquisition of facilities tailored to meet its clients' needs. For investor clients, the company specializes in joint venture speculative development, acquisition/re-development ventures, build-to-suit development or providing incentive-based fee development services.

TCC is an independently operated subsidiary of CBRE Group, Inc. (NYSE:CBRE), a Fortune 500 and S&P 500 company headquartered in Los Angeles, and the world's largest commercial real estate services and investment firm (in terms of 2017 revenue). For more information visit www.TrammellCrow.com.

Trammell Crow Company Social Media:

- Facebook: [@TCCDevelopment](#)
- LinkedIn: [@Trammell Crow Company](#)
- Twitter: please use, #TCC

#